

# Real Impact Group

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CE CLASSES/COURSE CREATION/VIDEO TRAININGS/WORKSHOPS/COACHING

*Bringing customized education to our students.*

## Beverley Hibbert

INSTRUCTOR, ABR, GRI, EPRO, AHWD, CMLXV, C2EX

### About Beverley:

Beverley's experience includes brokerage management, sales, recruiting, training, and coaching agents on all aspects of residential real estate. She has written and co-created in-house training classes and manuals for agents' success and also created customized plans for individual agents. Beverley is passionate about agents establishing a solid foundation for their business, adhering to the Code of Ethics, and implementing systems and tools to take their careers to the next level. With her experience earned as a Realtor, property owner/investor, and Broker Manager of multiple offices, Beverley is able to share her knowledge and expertise with relevant examples while delivering solid information to her students. Her primary goal for each class is to provide a learning environment that is engaging, and inspiring and fosters critical thinking, growth, and independence so agents can thrive.

### What Students are Saying:

*Beverley did an amazing job!*

*Beverley helped me learn to be consistent-my biggest obstacle. She suggested ways to implement structure and time blocking and then it was easy to create a habit and stick to it.*

*Loved the interaction. Made learning fun!*

*Great Instructor! Can't wait to take more classes with her.*

### Contact

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## CE Classes

### 2 hr CE

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- Exploring Exclusive Buyer Brokerage Agreements (RIG)
- How to Complete the Listing Agreement (RIG)
- How to Sell a Tenant Occupied Property (RIG)

### 3 hr CE

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- Ins and Outs of Successful Contracts (RIG) \*pending CE
- Preparing and Navigating a Listing Contract (RIG)
- What is Section 8? Understanding Subsidized Housing (RIG) \*pending CE
- Code of Ethics (FR)
- Goal Setting (FR)
- Understanding the Buyer Broker Agreement (FR)
- Tenants, Toilets & Tornadoes (FR)

### 4 hr CE

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- Streamlining Your Property Management Business (RIG) \*pending CE

### Non-CE

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- An Overview of the Buyer Brokerage Agreement
- Business Planning for Agent Success
- Lead Generation Using Your Sphere of Influence
- Time Management

### Keynotes

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- The Power of Persistence
- Lead Generation Using Your Sphere of Influence
- Time Management

*Looking for something custom? Just ask?*

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